**Yoon Hee Kim**

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Academic Employment

2014 – present College of Business Administration, Georgia Southern University, Statesboro, GA

Assistant Professor of Logistics and Supply Chain Management

2010 - 2014 Richard Ivey School of Business, University of Western Ontario, London, ON, Canada

Assistant Professor of Operations Management

Education

2005 - 2010 University of Wisconsin-Madison, Wisconsin School of Business, Madison, WI

PhD of Business (Major in Operations Management & Minor in Statistics)

Advisor: Urban Wemmerlöv

2004 - 2005 The Ohio State University, Department of Statistics, Columbus, OH

Master’s Program of Applied Statistics (transferred to PhD program in Fall 2005)

Earned 35 credits in Applied Statistics and Mathematics

2002 - 2004 The Ohio State University, Fisher College of Business, Columbus, OH

Master of Business Administration

Concentration in Marketing and Logistics

1991 - 1996 Sung Kyun Kwan University (SKKU), Seoul, Korea

Bachelor of Arts

Professional Experience

2003 - 2005 Center for Entrepreneurship, Fisher College of Business, Columbus, OH

Project Manager (*Deloitte Business Plan Competition* and *Ideas to Business* *Program*)

1997 - 2002 Youngone Corporation, Seoul, Korea

Export Account Manager (*Eddie Bauer*, *Timberland*, *Burton*, etc.)

1995 - 1997 Esquire Fashion Inc., Seoul, Korea

Women’s Apparel Designer

Research Interest

* **Application areas:** Supply Chain Management (esp. value creation and capturing, power dynamics, embedded relationships, triadic supply chain relationships, supply chain network, financial performance) and Operations Strategy (esp. operational strategy formation, links between operational and financial performance).
* **Methods:** Survey, Case Study, Secondary data, Structural Equation Modeling, Econometrics.

Papers Published, Accepted Or Under Review

* Kim, Y. H., “The Economic Effects of Power, Relationship Strength, and Structural Holes in a Supplier’s Network of Major Customers,” *Under review at Production and Operations Management Society*
* Kim, Y. H. and D. Henderson (2015), “Financial Benefits and Risks of Supplier’s and Customer’s Dependence in Triadic Relationships,” *Journal of Operations Management,* 36, p. 115-129.
* Kim, Y. H. and U. Wemmerlöv (2015), “Does a Supplier’s Operational Competence Translate into Financial Performance? An Empirical Analysis of Supplier-Customer Relationships,” *Decision Sciences,* 46:1, p.101-134.
* Kim, Y. H., F. J. Sting and C. Loch (2014), “Top-Down, Bottom-Up, or Both? Toward an Integrative Perspective on Operations Strategy Formation,” *Journal of Operations Management,* 32:7/8, p.462-474.
  + Ranked as 18th most downloaded Journal of Operations Management articles (see http://www.journals.elsevier.com/journal-of-operations-management/most-downloaded-articles/).

Papers Under Revision

* Kim, Y. H., “The Effects of Employee Participation on Supply Chain Integration and Firm Performance,”

*Under revision for Decision Sciences*

Working Papers/ Work in Progress

* Kim, Y. H. and T. Schoenherr, “The Direct and Moderating Effects of Supply Chain Integration on Financial Performance,” *Working paper*.
* Henderson, D. and Y. H. Kim, “The Effects of Supplier and Customer Concentration on a Focal Firm’s Financial Performance,” (using the financial data from *COMPUSTAT*) *Work in progress*.
* Kim, Y. H. “Contingency Factors of Bargaining Power in Relationships with Major Customers,” (using the financial data from *COMPUSTAT*) *Work in progress*.
* Kim, Y. H. and D. Ribbink, “Cultural Differences in the Use of Power in Interfirm Relationships: Asian vs. Western Countries,” *Work in progress*.

Refereed Conference Proceedings

* Kim, Y. H. and F. J. Sting (2013), “Operations Strategy Formation: Top-Down, Bottom-Up, or Both?,” *Proceedings the 20th EurOMA*
* Kim, Y. H. (2012), “In the Shadow of Dominant Customers: the Effect of Close Relationships on the Supplier’s Performance,” *Proceedings of the 4th World P&OM/ the 19th EurOMA.*
* Kim, Y. H. and U. Wemmerlöv (2010), “The Effect of Operations Strategy on Supplier-Customer Relationships and Suppliers’ Financial Performance,” *Proceedings of the 20th North American Research/ Teaching Symposium on Purchasing and Supply Management.*
  + Selected as the Best Paper.

Teaching

2014 – present College of Business Administration, Georgia Southern University, Statesboro, GA

Operations Management (Undergraduate core, 2014 Fall & 2015 Spring)

2010 - 2013 Richard Ivey School of Business, University of Western Ontario, London, ON, Canada

Operations Management (Undergraduate core, 2010/11 – 2012/13)

Learning Through Action (Undergraduate, 2010/11 and 2012/13)

Global Supply Chain Management (Graduate elective, a new course developed in 2012/13)

Seminar in Operations Management (PhD core, a new course developed in 2011/12)

2005 - 2006 University of Wisconsin-Madison, Wisconsin School of Business, Madison, WI

Management of Service and Manufacturing Operations (teaching assistant for Undergraduate core; Fall 2005, Spring 2006 & Fall 2006)

Invited Talks

2015 “The economic effects of power, relationship strength, and structural holes in a supplier’s network of major customers,” Ewha Women’s University, Seoul, Korea (May 2015).

2014 “Paradox of Relational Embeddedness: Financial Benefits and Risks of Supplier’s and Customer’s Dependence in Triadic Relationships,” Wilfrid Laurier University, Waterloo, Ontario, Canada (March 2014).

2010 “The Effect of Operations Strategy on Supplier-Customer Relationships and Suppliers’

Financial Performance,” Yonsei University, Seoul, Korea (July 2010).

Media Appearance

2011 “Power Struggles Dominate Supply Chain,” *Financial Post*, August 23*. (*http://www.financialpost.com/executive/Power+struggles+dominate+supply+chain/5291880/story.html)

Presentations

“The Financial Impacts of Power and Embeddedness in Major Customer Networks”

* The 26th POMS Annual Meeting, D.C., WA, U. S. A. (May 2015)
* The 45th DSI Annual Meeting, Tampa, FL, U. S. A. (November 2014)

“The Direct and Moderating Effects of Employee Participation on Supply Chain Integration and Firm Performance,”

* The 26th POMS Annual Meeting, D.C., WA, U. S. A. (May 2015)
* The 25th POMS Annual Meeting, Atlanta, GA, U. S. A. (May 2014)

“Paradox of Relational Embeddedness: Financial Benefits and Risks of Supplier’s and Customer’s Dependence in Triadic Relationships”

* The 45th DSI Annual Meeting, Tampa, FL, U. S. A. (November 2014)

“The Effects of Supplier and Buyer Concentration on Firm Performance,”

* The 44th DSI Annual Meeting, Baltimore, MD, U. S. A. (November 2013)

“Operations Strategy Formation: Top-Down, Bottom-Up, or Both?”

* The 20th International EurOMA Conference, Dublin, Ireland (June 2013)
* The 24th POMS Conference, Denver, U.S.A. (May 2013)
* iSTOR Workshop, Ivey School of Business, London, ON, Canada (January 2013)
* Operations Management Group Seminar, London, ON, Canada (October 2012)

“In the Shadow of Dominant Customers: The Effect of Close Relationships on the Supplier’s Performance”

* The 23rd POMS Conference, Denver, U.S.A. (May 2013)
* The 4th POMS World Conference, Amsterdam, Netherlands. (July 2012)

“Sampling Issues for International Purchasing Survey”

* The 2nd International Purchasing Survey Group Annual Meeting, Bath, England (November 2011)

“Investigating the Effects of Operational Capabilities and Cooperative Activities on the Supplier’s Financial Performance”

* The 42nd DSI Annual Meeting, Boston, MA, U. S. A. (November 2011)

“Investigating the Effect of Operational Capabilities and Bargaining Power on the Suppliers’ Financial Performance”

* The 2nd EDSI Annual Meeting, Frankfurt, Germany (April 2011)

“The Effect of the Power-Dependence Structures on Supplier-Customer Relationships and Suppliers’ Financial Performance”

* The 41st DSI Annual Meeting, Reno, U.S.A (November 2010)

“The Effect of Operations Strategy on Supplier-Customer Relationships and Suppliers’ Financial Performance”

* 20th Annual North American Research/Teaching Symposium, Tempe, AZ, U.S.A (March 2010)
* The 40th DSI Annual Meeting, New Orleans, LS, U.S.A. (November 2009)
* POMS Annual Meeting, Orlando, FL, U.S.A. (May 2009)

“In the Shadow of Dominant Customers: Supplier-Customer Relationships and Suppliers’ Financial Performance”

* International Federation of Purchasing and Supply Management’s 14th Summer School, Salzburg, Austria (July 2008)
* Academy of Management Doctoral Consortium, Philadelphia, PA, U.S.A (August 2007).

Other Research Development Activities

* Center for Supply Networks (CaSN) Bi-Annual Meeting, Tempe, AZ (March 2015)
* Global Manufacturing Research Group Meeting (GMRG), Toronto, Canada (May 2014)
* Global Manufacturing Research Group Meeting (GMRG), Dublin, Ireland (June 2013)
* Attended the iSTOR Workshop, Ivey School of Business, London, ON, Canada (2012, 2013)
* Attended the Ivey Research Seminars, Ivey School of Business, London, ON, Canada (2010, 2011, 2012)
* Attended the Experimental Mini-Conference, Ivey School of Business, London, ON, Canada (November 2012)
* Global Manufacturing Research Group Meeting (GMRG), Seoul, South Korea (May 2012)
* Attended the 41st DSI Annual Meeting, San Diego, CA, U.S.A. (November 2010)
* Attended the INFORMS Annual Meeting, San Diego, CA, U.S.A. (October 2009)
* Attended the Council of Supply Chain Management Professionals (CSCMP) Annual Global Conference, Chicago, IL, U.S.A. (September 2009)
* Attended the 38th DSI Annual Meeting, Phoenix, AZ, U.S.A. (November 2007)
* Attended the Center for Quick Response Manufacturing’s International Conference, “Shaping the Future of Manufacturing,” Madison, WI, U.S.A. (June 2007)
* Attended the Center for Quick Response Manufacturing’s Seminar, “How to Use Time as a Metric to Design Your Lean Supply Chain,” Madison, WI, U.S.A. (October 2006)
* Attended the Center for Quick Response Manufacturing’s International Conference, “Keeping Manufacturing Strong,” Madison, WI, U.S.A. (June 2006)
* Attended the Purdue CIBER Consortium Meeting on International Operations Management, Lafayette, IN, U.S.A. (September 2005)
* Attended the Center for Quick Response Manufacturing’s Seminar, “Rethinking Supply Management in the Age of Global Sourcing and Lean,” Madison, WI, U.S.A. (August 2005)

Other Teaching Development Activities

* LINKS Global Supply Chain Management Simulation Seminar, teleconference (August 2012)
* Advanced Case Teaching Workshop, Ivey School of Business, London, ON, Canada (August 2012)
* Dr. Thomas Choi’s Advanced Seminar on Sourcing Management, Yonsei University, Seoul, Korea (May 2012)
* Case Writing Workshop, Ivey School of Business, London, ON, Canada (April 2012)
* Case Teaching Workshop, Ivey School of Business, London, ON, Canada (August 2010)
* Teaching Workshop, Teaching Support Center, Western University, London, ON, Canada (August 2010).

Service Activities

* Reviewer for *International Journal of Production Economics* (since 2015).
  + Refereed one manuscript in 2015.
* Reviewer for *IEEE Transactions on Engineering Management* (since 2015).
  + Refereed one manuscript in 2015.
* Reviewer for *Production and Operational Management Society* (since 2012).
  + Refereed one manuscript in 2012.
* Reviewer for *Academy of Management Conference* (since 2011).
  + Refereed three manuscripts in 2015.
  + Refereed three manuscripts in 2012.
* Reviewer for *Decision Sciences Journal* (since 2009).
  + Refereed two manuscripts in 2012.
  + Refereed three manuscripts in 2011.
* Reviewer for *Journal of Operations Management* (since 2009).
  + Refereed two manuscripts in 2015.
  + Refereed one manuscript in 2012.
  + Refereed two manuscripts in 2011.
* Invited speaker for the Western University Korean Student Association’s Career Night, London, ON (2012, 2013, 2014).
* Session chair for “Operations Strategy,” 24th POMS Annual Meeting, Denver, CO (2013)
* Area Group Coordinator for *Ivey Research Series* (2011 – 2013).
* Organized a workshop on secondary data research methods with Professor Kevin Hendricks (March 2013).
* Invited speaker for the London Korean Community’s Career Information Session in London, ON (November 2012).
* Coordinated the 2012 PhD Comprehensive Exam.
* Field trips with students (2010, 2011)
* Parents’ day events (October 2010, 2011, 2012)
* HBA1 Orientation Breakfast (August 2010, 2011, 2012)
* HBA1 Year End Banquet (April 2011)
* Panel for PhD Recruiting Event, Wisconsin School of Business (2009)
* Session chair for “Supply Chain Relationships,” 38th DSI Annual Meeting, Phoenix, AZ (2007)
* Student representative, PhD and Research Committee, Wisconsin School of Business (2007-2008)
* Panel for Teaching Assistant Orientation, Wisconsin School of Business (2007)

Honors and Awards

**2008 - 2010** Morgridge Wisconsin Distinguished Graduate Fellowship, *Wisconsin School of Business*

**2009** Doctoral Dissertation Grant, *Institute for Supply Management*

Doctoral Students Research Program Award, *Wisconsin School of Business*

**2008** Runner-up, George and Marion Plossl Research Fellowship, *APICS Educational and Research Foundation*

Scholarship and invitation to present at the 14th IFPSM Summer School in Salzburg, Austria, *Institute for Supply Management*

Institute for the Study of Business Markets (ISBM) Research Grant, *Pennsylvania State University*

**2007** Graduate School Research Grant, *University of Wisconsin-Madison*

(jointly with Professor Urban Wemmerlöv)

Doctoral Students Research Program Award, *Wisconsin School of Business*

Academic Affiliations

* Center for Supply Networks (CaSN)
* Global Manufacturing Research Group (GMRG)
* Institute for Operations Research and Management Science (INFORMS)
* Production and Operations Management Society (POMS)
* Decision Sciences Institute (DSI)